



Unit Popcorn Kernel

The job of the Unit Popcorn Kernel is to:

1. Ensure that the Unit is committed to participate in the Popcorn Sale by June 1
2. Attend District Kick Off/Popcorn Training. Attend any supplemental training as needed
3. With your unit committee, schedule, promote and conduct a Unit Popcorn Kickoff
4. Ensure families understand the unit's plan for selling popcorn and each Scout's (minimum) sales goal and promote all methods of selling including Online Sale to all Scout families in the Unit
5. Coordinate Show N' Sell dates, times, and locations with local companies. Ensures Show N' Sell booths are staffed for shifts by Scouts and parents.
6. Promote Council incentive plan to encourage boys throughout the sale
7. Collect all popcorn orders and prize orders from each Scout and input information into the Campmasters Online Popcorn System by the due date
8. Return any unsold popcorn at the designated location on the designated date
9. Collect all money due from each Scout and make payment of funds due to Council by the due date
10. Collect unit's product order at designated distribution location on designated date and time
11. Distribute product to families for delivery to customers

